## **Familiarization Tour**



## **ARE YOU INTERESTED IN BUYING A BUSINESS IN THE NORTH COUNTRY?**

**Nothing compares** to experiencing the North Country region in person



Explore







# **Tour Includes:**

**CONTACT US** NOW TO SCHEDULE YOUR TOUR

- Lunch in Saranac Lake
- Welcome by the Center for **Businesses in Transition**
- Meet the business owners
- · Highlights of the area tailored to your business dream
- Meet with a local Chamber
- Introductions to local town, village, or area representatives









### **Familiarization Tour**



#### **Sample Itinerary**

#### Day 1:

Arrive in Saranac Lake, visit the Welcome Center & Chamber of Commerce **Lunch with ANCA & CBIT representatives** 

**Meet with Adirondack Economic Development Corporation Representative** 

Visit points of interest in Saranac Lake area and successful transition story businesses

Drive to town/village/region of business area - Ticonderoga

**Check-in to overnight accommodations at Circle Court Motel** 

#### **Day 2:**

Meet with Ticonderoga Chamber of Commerce representatives & CBIT Liaison **Meet with Town of Ticonderoga representative Meet with local Economic Development Corporation representative Lunch with Chamber team** Visit business of interest and meet owner

#### **Additional Information**

- Tours are highly customizable based on your interests
- Tours on average are 2 days, but can be customized to 1 or 3 days
- Scholarships are available for to cover a portion of (and in some cases all) of your lodging and travel expenses if requirements for participation are met
- Eligible participants must have:

Visit points of interest in Ticonderoga area

- attended (in person or virtual) a CBIT workshop or conference within the last year
- have a CBIT liaison or partner nominate them
- identified at least one business owner that will meet with them in person

#### **TOUR PROGRAM SPONSORS:**

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#### **OUR PARTNERS:**



















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